

April 2, 2018

**GREATER EXPERTISE IN THE FIELD OF INFORMATION TECHNOLOGY**  
**Genatec and BMD Gestion informatisée form a strategic alliance**

**Genatec is proud to announce the acquisition of BMD Gestion informatisée. This acquisition expands the team, which can now count on more than 60 experts to help businesses thrive and grow thanks to technology.**

By creating turnkey solutions that improve productivity and cost management while increasing long-term growth, Genatec has already helped nearly 1,000 clients reduce their IT expenses by 30% to 50%. From Montreal to Toronto, Gatineau, and Ottawa, the company uses its expertise to help businesses in various industries such as distribution, retail, real estate, hospitality, food, and manufacturing.

**Growing to Innovate**

By merging with BMD Gestion informatisée, Genatec now combines operational process expertise with ERP knowledge to support businesses throughout their life cycles. Marc Pearson, regional manager of Sage Software for eastern Canada, is pleased: "The combined strengths of these two entities in terms of experience, existing client databases, and knowledge of the ERP market strengthens long-term growth with Sage. Genatec is positioning itself to become one of Sage 300's leading partners not only in Quebec, but also in eastern Canada. I am proud of this achievement and I look forward to working with this new team, strengthening our position and enabling us to continue to provide unparalleled customer service."

**20 years of Expertise**

This strategic alliance with BMD Gestion informatisée allows Genatec to strengthen their expertise and position as a leader in the IT industry that has developed since 1998. One of the keys to success for the company, which has generated nearly \$10 million in revenues, is to offer a wide range of services under one roof, a "one stop shop". This alliance is part of Genatec's ongoing commitment to growth, ensuring better services for clients and business partners.

*Genatec is a Microsoft Gold Certified Partner, Sage 300 ERP (formerly Sage ERP Accpac) business partner, and HP certified service centre.*